

*Excellent quality at reasonable prices...*

All of our rental instruments are of the highest quality and exceed the requirements of all schools and teachers nationwide.



Each instrument is test played after setup and adjustment in our workshop. We are able to personally suit any playing level or individual needs of the teacher and student.

When you rent your instrument from Psarianos Violins Ltd., you will receive the benefit of our unbeatable policy - 100% of all rental fees can be credited toward the purchase of any instrument in our large inventory.

Instruments purchased through our rental plan are still backed by our liberal trade up policy.

#### **Violins and Violas**

- Instruments under \$1,000.00, 70% of the amount paid is applicable toward an upgrade.
- Instruments over \$1,000.00, 100% of the amount paid is applicable toward an upgrade.

#### **Cellos**

- Instruments under \$2,000.00, 70% of the amount paid is applicable toward an upgrade.
- Instruments over \$2,000.00, 100% of the amount paid is applicable toward an upgrade.

*Instruments may be devaluated due to damage or excessive wear.*

**All of our rentals include our extensive maintenance plan with our on-site service renowned for its excellent quality.**



Photo by Carrie Acosta

Peter & Laurie Psarianos

## Psarianos Violins Ltd.

#### **Troy Location**

79 East Maple Road  
Troy, Michigan 48083  
Phone (248) 689-8424  
Fax (248) 689-6162

#### **Ann Arbor Location**

4130 Varsity Drive  
Ann Arbor, Michigan 48108  
Phone (734) 761-8423  
Fax (734) 761-8450

#### **Troy Business Hours**

Sunday & Monday	Closed
Tuesday & Thursday	12:00 P.M. - 8:00 P.M.
Wednesday & Friday	10:00 A.M. - 5:00 P.M.
Saturday	10:00 A.M. - 3:00 P.M.

**Ann Arbor business hours by appointment.**

Visit us on the web and take a virtual tour of our shop at [www.psarianosviolins.com](http://www.psarianosviolins.com) or email us [psarviol@sbcglobal.net](mailto:psarviol@sbcglobal.net)

**Rent  
To Own  
a Violin,  
Viola, or  
Cello from  
Psarianos  
Violins  
Ltd.**

**A quality service,  
available coast to coast!**

**1-800-697-VIOL**



# Rental Policy

## Rental Rates

All prices are for a three-month period.

### Violin Outfit

Rental Fee \$60.25  
Sales Tax \$3.62  
Insurance \$8.13  
**Total Rental \$72.00**

### Viola Outfit

Rental Fee \$65.00  
Sales Tax \$3.90  
Insurance \$10.10  
**Total Rental \$79.00**

### Cello Outfit

Rental Fee \$128.75  
Sales Tax \$7.73  
Insurance \$23.52  
**Total Rental \$160.00**

100% of the Rental Fee is applicable towards the purchase of the rental instrument.

Rental client must be 21 years or older.

A drivers license and major credit card are required. We accept all Visa, MasterCard, and Discover credit cards.

Each account is individual and rental equity cannot be transferred between accounts.

Upperline rentals are available to established clients only; please inquire for additional information.



## Maintenance Plan

Our comprehensive maintenance plan is included at no extra cost and covers:

- bridge adjustment or replacement
- soundpost adjustments
- peg adjustments
- seam gluing
- tailgut adjustments or replacements
- fine tuner adjustments
- fingerboard, nut and saddle adjustments
- replacement of any defective or faulty parts
- reasonable modifications to teachers' specifications and individual student requirements

### Excluded from the maintenance plan are:

Broken strings, crack repairs, retouches, torn edges, and accidental or malicious damage.

*Damaged instruments must be returned immediately. All maintenance and repair work must be performed by our shop.*

## Rental Insurance

Our rental insurance covers fire, theft, and accidental damage. Fire and theft claims must be accompanied by a Police or Fire Department report within 10 days of the incident.

### Excluded from this coverage are:

Unsubstantiated or mysterious loss, malicious damage, vandalism, and damage or theft from instruments left in an unattended motor vehicle.

*Psarianos Violins Ltd. reserves the right to make the determination as to the nature and cause of the damage when reviewing damage claims. Total losses are limited to one per account.*